

## Legal and Corporate Services

*Leading in Legal Advice*



## Identity and Expertise

Kaimakliotis LLC is one of the fastest growing law firms in Cyprus, offering a broad range of legal services with a focus in cross-border transactions.

Our legal expertise includes corporate and commercial, Mergers & Acquisitions, banking & finance, energy & infrastructure law, capital markets, regulatory, intellectual property, employment and immigration law, real estate and construction law, trusts, wills and a range of private client services.

We are proud of our unique ability to advise on fast-paced, complex cross-border transactions, drawing from our founding partner's experience as a lawyer in a Magic Circle global law firm. Our vision is being a premier international law firm both in Cyprus and the region.

Our clients include multi-national corporations, international and local banks but also individuals seeking high-quality service and advice. Our goal is not only to offer legal advice but also to be commercial and solution-seeking in our approach.

## Associated Services

We are minded that clients often require a wide range of services which may include fiduciary, corporate secretarial, administrative, accounting and audit services.

Our affiliated group, **The Evercorporate Group**, is specialised in providing the following services:

- **Company Directors, Secretary, Registered Office, Nominee and Trustee Shareholders**
- **Escrow Agent Services**
- **Bank Account Management Services**
- **Fund Administration Services**

You can find more about our services at [www.evercorporate.com](http://www.evercorporate.com) and at the back of this publication.

In addition, we have a long-lasting relationship with **George Kaimakliotis & Co Limited**, a firm with over 30 years of experience on providing top quality services in relation to:

- **Specialised Cypriot and international tax services**
- **Tax structuring and corporate structure optimisation**
- **Audit**
- **Accounting**
- **Book keeping**

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## Corporate & Commercial

Our corporate and commercial practice forms the backbone of our firm. We make it our business to offer client-driven, commercial advice to our clients and for this we strive to be at the forefront of innovative structures, aiming to simplify complexities inherent in corporate deals.

We are delighted to be able to offer a wide range of corporate and commercial advice, including:

- **Public M&A**
- **Private M&A**
- **Joint Ventures**
- **Regulatory Compliance**
- **Commercial Agreements**
- **Corporate reorganisations and restructurings**



## Banking & Finance

The firm's banking and finance team advises local and multinational banks and other financial institutions and borrowers on domestic and international bank financing transactions in a wide variety of industries and sectors.

We are uniquely experienced in acting for both lenders and borrowers in complex, often cross-border and challenging transactions.

We are delighted to be able to offer a comprehensive range of banking and finance advice, including:

- **Acquisition Finance**
- **Leveraged Finance**
- **Syndicated Finance**
- **Trade Finance**
- **Asset Finance**
- **Real Estate Finance**
- **Financial Structuring**
- **Restructuring and Insolvency**



## Trusts & Private Client

Our firm offers comprehensive succession planning legal services to serve clients' personal or business requirements whether in transitioning or maintaining and maximizing the value of their assets. We are experts in local and international trusts and often serve as trustees or administrators of such trusts.

We have extensive experience in trusts and will drafting and asset protection structures. Our expertise includes advising on:

- **International Trusts**
- **Local Trusts**
- **Asset Protection Structures**



## Real Estate

We are proud to be able to offer seamless advice to our clients both in terms of structuring and also in terms of execution of their real estate transactions, something which gives us a clear competitive advantage.

We are minded to the importance of risk mitigation in real estate transactions and we are striving continuously towards that, aiming to provide top expert real estate advice.

Some examples of our real estate expertise include the following:

- **Negotiation and Drafting of Real Estate Sale and Purchase Agreements**
- **Registration of Transfers of Real Estate in Cyprus**
- **Structuring of Real Estate Transactions**



## Our Lawyers' Experience

Our lawyers' recent experience includes advising:

- a multi-national Russian bank on Cypriot elements of a swap transaction involving a Ukrainian group
- a private equity firm on Cypriot elements of a transaction regarding the sale of one of its Polish portfolio companies
- Unicredit on the sale of Ukrspotsbank to Alfa Bank
- Dogus and TEMES on the acquisition of Athens Hilton Hotel
- Apollo and The Rohatyn Group on the sale of their majority interest in CDA Group Limited, the holding company for the Karavan shopping centres in Ukraine, to DCH Group
- Novartis on the sale of its vaccines business to GSK
- beIN Media Group on the acquisition of Turkey's biggest satellite network provider Digitürk
- PZU, a key shareholder of Alior Bank in the latter's acquisition of Bank BPH from GE Capital
- AIG/Lincoln on the sale of "White Square" Office Centre in Moscow, Russia, for US\$1bn
- the lenders on project financing of a portfolio of 7 wind farms owned by GDF Suez
- Fibabanka, in the strategic sale of a stake in its capital to EBRD and EIB
- Borsa İstanbul on the sale of its 10% stake to EBRD
- Yıldız Holding, Turkey's largest food and beverage company, on the acquisition of United Biscuits from Blackstone and PAI Partners
- Nestle on the US\$11.85bn cash acquisition of Pfizer Inc.'s infant nutrition business
- United Capital Partners, a Russian private equity fund, on the acquisition of a 48% stake in the leading Russian social network, VKontakte, for an undisclosed amount
- BNP Paribas on the refinancing of an up to US\$450m revolving borrowing base facility for Afren Resources Limited for the development of an off-shore oil field in Nigeria

## Key Contacts

For further information, please contact:



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## The Evercorporate Group

The Evercorporate Group is focused on servicing clients in all aspects of the corporate, trust, tax, asset protection, estate planning, banking and structuring needs of their business.

We have built a reputation of being commercially-driven and dynamic, continuously sensitive to changes of modern, cross-border requirement for expertise in these fields.

## Full Service

We aim to provide a comprehensive service to our clients and for this purpose we have carefully selected an array of partners to allow us to provide the full spectrum of fiduciary and corporate services, including legal, corporate, trust, tax, asset protection, accounting, and others.

We also have a global reach, which allows us to offer focused, cross-border solutions to our clients.

## Our Values

We always strive to conduct ourselves in the highest professional and ethical standards, always wary of our role as professional advisors but also members of the wider local and international society. Constant training, knowledge building and education of our employees are key to us sustaining a prominent position in the professional services and commercial marketplace and providing a working environment which fulfils this is of paramount importance to us.



## Company Formation and related services

Our expert teams can assist in all services related to corporate services, including:

- formation of companies in Cyprus
- formation of companies in an extended network of established jurisdictions.
- continuing management of companies
- provision of full service, furnished physical premises and sourcing of skilled personnel for substantial presence in Cyprus.
- re-domiciliation of companies from and to Cyprus.
- local management and administration of companies.
- bank accounting opening and related services.
- process agent servicing services.

## Professional Corporate, Nominee and Secretarial Services

We are specialised in providing all of the following professional services:

- Company directors
- Company secretary
- Nominee shareholders
- Trustee positions
- Registered office service

## Escrow Agent Services

For commercially-driven, risk-minded parties who wish to enter into arm's length transactions and are seeking for completely independent, trustworthy experienced and regulated entity to act as funds or documentary escrow agent thus facilitating the safe completion of a transaction relating to the sale and purchase of specific assets.



